HSBC Private Bank

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HSBC Private Bank launches HSBC Access, connecting UHNW and family office clients with the innovation economy

HSBC Private Bank has launched HSBC Access, a proposition designed to give ultra-high net worth (UHNW) and family office clients access to institutional-grade solutions, exclusive investment opportunities and specialist insights.

Eligible clients can invest in selected technology and start-up companies served by HSBC Innovation Banking. This is the first time HSBC Private Bank clients have been able to access this type of opportunity since HSBC Innovation Banking was launched in 2023.[1]

HSBC Access offers a range of investment opportunities, including direct investments, co-investments, exclusive private market opportunities and venture capital funds, some of which were previously available only to institutional clients. These opportunities are sourced from HSBC's Corporate and Institutional Banking and Innovation Banking businesses, and are managed and distributed through HSBC's UHNW Solutions Group.

In addition, HSBC Access provides specialist insights and intelligence from across our corporate, trade and innovation banking businesses. The proposition also facilitates curated introductions to individuals and businesses, such as founders of technology start-ups, strengthening HSBC's support for the innovation ecosystem.

As the world's largest trade bank, HSBC has unrivalled access to the real economy, with over 5,000 trade specialists in more than 50 markets. HSBC Innovation Banking operates at the centre of the global innovation economy, capturing around 70% of global venture capital flows.

Following its initial roll-out in Hong Kong, HSBC Access will be launched in more markets to meet the needs of ultra-high net worth clients around the world.

Ida Liu, CEO of HSBC Private Bank, said: "Our UHNW and family office clients want to be closer to the companies, founders and opportunities shaping the innovation economy. HSBC Access gives them a direct route to selected private investment opportunities, backed by the insight, connections and full strength of HSBC's global network."

Jo Miyake, Head of Banking, Asia and Middle East Corporate and Institutional Banking, HSBC, said: "HSBC Access is an important step in supporting business owners and the innovation ecosystem to expand and grow. It will help widen the pool of long-term, informed capital available to entrepreneurs and high-growth companies, while bringing additional expertise and connections to help innovative businesses scale and accelerate progress."

*At the launch of HSBC Access in Hong Kong (from left to right): **Lok Yim**, Regional Head, Private Bank, Asia Pacific, HSBC; **Oliver Kadhim**, Head of Institutional Client Group, Asia, Corporate and Institutional Banking, HSBC; **Michelle Owen**, Global Head of Distribution, Private Bank, HSBC; **Jonathan Yip**, Head of Innovation Banking, Asia, HSBC; and **Kanas Chan**, Head of Private Bank, North Asia and Hong Kong, HSBC.*

Notes to editors

1. HSBC Innovation Banking combines the innovation expertise and bespoke financial services of SVB UK, which HSBC acquired in March 2023, with newly assembled HSBC innovation teams in 10 of the world's leading innovation hubs: the UK, US, India, Singapore, Australia, New Zealand, Israel, Continental Europe, Hong Kong and mainland China, supported by a network of more than 900 internationally connected sector experts.

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About HSBC Private Bank

HSBC Private Bank helps clients manage, grow and preserve their wealth for generations to come. Its network of global experts helps clients access investment opportunities around the world, plan for the future with wealth and succession planning, manage their portfolio with tailored solutions, and find the right support for their philanthropy.
www.asia.privatebanking.hsbc.com.hk/

About HSBC Holdings plc

HSBC Holdings plc, the parent company of HSBC, is headquartered in London. HSBC serves customers worldwide from offices in 56 countries and territories. With assets of US$3,306bn at 31 March 2026, HSBC is one of the world's largest banking and financial services organisations.